

VALLEY GLEN FEATURED

Corporate Globalization ... In Valley Glen

Business of the Month

Haleh Khodayari,
ARM Advanced Consulting, Inc.

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Although her story may not be as illustrious as that of Bill Gates and Microsoft, it is a story that is an inspiration to all of us. This small business owner's true insight on managing a business initially came from working in a money management firm, where she eventually learned the basics of evaluating mergers and acquisitions. Today, she combines her knowledge of finances with her experience in the insurance industry, to run a growing Risk Management consulting company. Her clients range from the smallest shop around the corner to Fortune 500 companies. Her corporation is taking off to a speedy growth and continues to attract many Risk Managers from around the country.

Less than three years ago, Haleh Khodayari took a chance at making the second bedroom in a house that she had recently purchased in Valley Glen, into what would eventually become Advanced Consulting, Inc. (www.acriskmgmt.com).

Since that time, she has assisted employers in managing thousands of Workers Compensation claims that are filed in the US and abroad. The impact of her "no frills" corporation has been significant for many employers. She has managed to close claims, fight fraud, and to reduce the claim reserves for her clients by millions of dollars. She has proven that effective management of claims can not only increase a company's value, but it can also protect the employer's reputation.

Fortunately, she likes challenges: If her day to day discussions with insurance companies, attorneys, medical providers and risk managers don't satisfy her sense of adventure, dealing with her disability certainly completes her day. Haleh has coped with polio since childhood and continues to experience the difficulties of getting around with crutches and a leg brace. Although much of her work deals with managing the claimant's disabilities and assisting them to return to work, she is one who definitely understands the trial and tribulations that are associated with it.

Nevertheless, through her work and her personal life, she manages to challenge those who feel that one's disability can hinder their ability to work.

When it comes to running her company, she leads not only by knowledge, but also by example.

